



Round and Round

Rotary Club of Wichita — Club 30

Upcoming Programs



January 5 — Dan Oblinger — Director of Education for National Screening Bureau

Topic: *The Art of Negotiation*

Do you find yourself dreading workplace conflict? Does getting your way as a leader drain your energy and motivation to manage your workforce? Do your peers and colleagues ruin your day and thwart your plans for your organization's success? Learn the tips and techniques used by hostage negotiators when lives are at stake. Explore how these same artful negotiation concepts can make you a better leader in any organization. Start turning everyday crises into opportunities to negotiate and win. Learn what a negotiator looks like, the two goals of every negotiation, what the hardest skill in the world happens to be and how to do it well, and five simple techniques to improve your ability to win at the art of negotiation.

By day, Dan Oblinger is the mild-mannered director of education for National Screening Bureau, a premier human resources consulting firm headquartered in Wichita. He is an expert in building applicant screening, right-fit hiring and drug-free workplace programs for all industries. By night, Dan is a police sergeant and FBI-trained hostage negotiator. He translates the same concepts and skills he uses as a negotiator into techniques for leaders in today's fast-paced business environment.



January 12 — Jim Sud — Executive Vice President, Growth and Development — Whole Foods Market

Topic: *The Whole Story*

Jim Sud will discuss the history, mission and core values of Whole Foods Market, along with the reason that Wichita was chosen for a new store. Sud is the executive vice president of Growth and Business Development of Whole Foods Market. His responsibilities include all areas related to the growth of the company including real estate, mergers and acquisitions and business development.

Sud was a founding shareholder in Whole Foods Market and served on it's board of directors from inception to April, 1997, when he joined the company's senior leadership team. He is currently a member of the company's executive and global leadership teams.

Sud received his BBA from the University of Texas in 1975. Born in Houston, he currently resides in Austin with his wife Lecia, who is from Wichita. They have twin sons and a daughter.

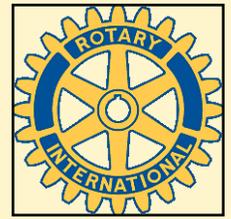
Sud serves on the board of trustees of the International Council of Shopping Centers and the board of directors for various charitable organizations.



Wichita Whole Foods Market

MORE UPCOMING MEETINGS

Jan. 19	No Meeting — Martin Luther King Holiday
Jan. 26	Business Fireside Meeting
Feb. 2	Steve Radley — President & CEO — NetWork Kansas



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ROTARY CLUB OF WICHITA

Club 30

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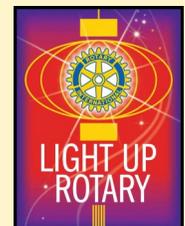
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The Four Way Test

Is it the TRUTH?	Is it FAIR to all concerned?
Will it build GOODWILL & BETTER FRIENDSHIPS?	Will it be BENEFICIAL to all concerned?

Congratulations!



Birthdays

Tom Kruse	January 5
Paul Austin	January 6
Erik Schrader	January 8
Bob Vincent	January 10
Marilyn Pauly	January 11

Club Anniversaries

Dave Marteney	51 years
Bill McAdoo	29 years
Balbir Mathur	13 years
Stan Gegen	9 years

NOTES FROM WEEK OF DECEMBER 15



Dr. James Smith, executive director of the Apprentice Institute for Christian Spiritual Formation and theology professor at Friends University, led us in a seasonal reflection on Monday.



Dr. Smith and Joe Stout visited with Cecil Riney and his son Doug after lunch on Monday.



Steve Wilbur celebrated 20 years with the Rotary Club of Wichita.



Derek Morgan received his permanent badge from President Arlen.



Jan Luth introduced new member Nancy Wiebe from the Delta Dental of Kansas Foundation.

BLOOD DRIVE

Our club will sponsor an American Red Cross blood drive on **Monday, February 2, 2015 at Botanica.**

A sign-up schedule will be available on **January 5.** Please mark your calendars and plan to donate!



American Red Cross

ELDON ADDY'S BIRTHDAY

Eldon's **100th** birthday is January 23!

We are planning a card shower in honor of his birthday. Next Monday, there will be birthday cards on the tables at Botanica. Please take a moment to sign them and include your best wishes. If you prefer, you can directly mail your card to Eldon at the address below or bring your card to the Rotary office and we will make sure he receives it.

Mr. Eldon Addy
1719 E. Bijou
Colorado Springs, CO 80909

To the Members of the Rotary Club of Wichita,

I want to thank so many of you for the cards, letters, phone calls and other expressions of care and support for me and my family following the death of my wife.

While Carina had to leave your club some years ago due to business scheduling issues, as a Paul Harris Fellow, she continued to love and respect all that we do.

Thank you one and all,

Phil Michel
DG 2011-2012

Note: Carina Michel was a member of our club from 1994 to 2004.